



Providing MSPs and IT Service Providers A Multi-Tenant MobileRMM Platform

Notify provides MSPs* with both an on-premise or cloud based MobileRMM multi-tenant platform. with their choice of how the service is delivered. In some cases, an MSP will prefer to host the solution in their data center and in other cases an MSP will prefer a cloud-based solution. In either case an MSP will have full control of their private instance of a multi-tenant version of Notify's Mobile RMM platform.

Why Does This Matter for An MSP?

Other Vendors

Most traditional MDM/UEM vendors will not provide an MSP with their individual instance of a multi-tenant platform. In fact, most of the leading MDM/UEM providers no longer support an on-premise version of their platform. What most MDM vendors offer is to enroll the MSP's customer onto their own multi-tenant platform along with all their other MSP's customers or direct customers. This approach does not provide an MSP with the privacy and control of having their own centralized management platform of their customers. Unfortunately, with many MDM/UEM solutions, the provider has all of their customer information and data.

*Note: The term MSP throughout this paper will be defined to include MSPs and IT Service Providers.

Notify Differentiation

Notify provides an MSP with several delivery options all of which provide the MSP with privacy and control of their customers. MSP's can host their own multi-tenant instance, or they can have Notify host it for them. In either scenario the MSP has full control of their customer and their customer data. Regardless of the size of the MSP, Notify provides each MSP with their own instance of a multi-tenant MobileRMM platform that is completely private to the MSP. Those MSPs wanting Notify to host their multi-tenant instance of the Mobile RMM platform will greatly benefit in the low monthly delivery cost.

Benefits of Notify's Multi-Tenant Platform

Here's an example of an MSP providing MobileRMM to its customers as a way to add value to its offerings. Regardless of how Notify's MobileRMM is delivered an MSP will utilize the multi-tenant structure to support multiple users (in this case, customer accounts). At the option of the MSP, each MSP customer can have its own MobileRMM admin console and can rely on the privacy and security of having their organization's data encrypted and segregated from any of the other MSP customers on the platform.

The MSP can now:

- Single platform that will scale to handle all their Mobile RMM customers
- Provide encrypted data security for any customer on the platform
- provide a robust set of mobile device management functionality regardless of the customer size
- personalize the MobileRMM admin console if required
- full control of customer license allocation
- offer the Mobile RMM platform either in the MSP data center or have Notify provide hosting.

If you would like to learn more about Notify's' Multi-Tenant MobileRMM, reach out to our sales team at sales@notifycorp.com.